Office of Small Business Programs (OSBP)
where small business makes a big difference

Reaching High - Aerospace Business Matchmaker
Langley Research Center Small Business Update
Robert Betts
July 17, 2018

www.nasa.gov
NASA Small Business Specialists
Around the Country

Ames Research Center
Aerospace and Small Spacecraft
Moffett Field, CA
Christine L. Munroe

Armstrong Flight Research Center
Atmospheric Research and Testing
Edwards, CA
Robert Medina

Jet Propulsion Laboratory
Deep Space Robotic Rovers and Networks
Pasadena, CA
Felicia A. Bell

Johnson Space Center
Human Space Flight Operations
Houston, TX
Robert E. Watts
Richard T. Slater

NASA Shared Services Center
Agency Contract Support
Bay St. Louis, MS
Troy E. Miller

Stennis Space Center
Vehicle Engine Testing
Bay St. Louis, MS
Kay S. Doane

Glenn Research Center
Aeronautics and Spacecraft Technology
Cleveland, OH
Eunice J. Adams-Sipp

Goddard Space Flight Center
Science Missions and Telescopes
Greenbelt, MD
Elizabeth A. Haase
Gilberto Del Valle
Jennifer D. Perez
Sholainka Martyn

Langley Research Center
Aviation and Space Research
Hampton, VA
Robert O. Betts

Kennedy Space Center
Space Vehicle Launch and Landing
Cape Canaveral, FL
Joyce C. McDowell
Natalie B. Colvin

Marshall Space Flight Center
Space Transportation, Propulsion Systems, Space Systems, and Science
Huntsville, AL
David E. Brock

NASA Office of Small Business Programs
where small business makes a big difference
Langley Research Center at-a-Glance

• Major Focus at Langley Research Center
  – Aeronautics – Innovative Advancements
    • Aerodynamic & Hypersonic Testing
    • Advanced Composites
  – Earth Science – Understanding our Home Planet
    • Flight Missions
    • Suborbital Missions
  – Space Exploration – Deep Space Transportation
    • Space Launch Systems
    • Launch Abort Systems
    • Entry, Descent, and Landing
• The “Mother” Center
  – Agency’s original field Center established in 1917
  – International reputation for finding practical solutions to urgent aeronautical problems
  – Setting for the movie “Hidden Figures”
    • Story of Langley Mathematician Katherine Johnson

• LaRC SBS interacts with businesses through:
  – Individual Appointments
  – Langley Contractor’s Steering Council
  – Local and National Outreach Events
<table>
<thead>
<tr>
<th>Name of Procurement (Contract Number)</th>
<th>Incumbent</th>
<th>NAICS Code</th>
<th>Estimated Dollar Value*</th>
<th>Current Set-Aside (Y/N) If yes, list category of set-aside</th>
<th>Contract End Date (Mo\Year)</th>
<th>Other</th>
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<td>Electronic, Mechanical, and Composite Fabrication Support Services III (EMCHFSS III) (NNL15A00B)</td>
<td>Science and Technology Corporation (STC)</td>
<td>336413</td>
<td>$5M - $50M</td>
<td>SB</td>
<td>March 2020</td>
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<td>Occupational Health Program (NNL15AB70P)</td>
<td>Gia Medtrust JV, LLC</td>
<td>621999</td>
<td>$5M - $50M</td>
<td>8(a) Competitive</td>
<td>April 2020</td>
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<td>Langley IT Enhanced Services (LITES) (NNL15AA03B)</td>
<td>Science Applications International Corporation (SAIC)</td>
<td>541512</td>
<td>$50M+</td>
<td>N/A</td>
<td>October 2020</td>
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<td>Geospatial Support Services (16AA00B)</td>
<td>Midland GSS JV</td>
<td>541370</td>
<td>$5M - $50M</td>
<td>HUBZone</td>
<td>November 2020</td>
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10 Tips on Doing Business with NASA

https://osbp.nasa.gov/business.html

1. Identify Your Product or Service
2. Register Your Business
3. Identify Your Target Market Within NASA
4. Identify Current NASA Procurement Opportunities
5. Familiarize Yourself with NASA Contracting Procedures
6. Investigate Federal Supply Schedule (FSS) Contracts
7. Seek Additional Assistance as Needed
8. Explore Subcontracting Opportunities
9. Investigate NASA Small Business Programs!
10. Market Your Firm Well!!!
## NASA Small Business Specialists

<table>
<thead>
<tr>
<th>Center Category</th>
<th>Center</th>
<th>Name</th>
<th>Phone</th>
<th>Email</th>
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<td><strong>RESEARCH CENTERS</strong></td>
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<tr>
<td></td>
<td>Ames Research Center</td>
<td>Christine L. Munroe</td>
<td>650-604-4695</td>
<td><a href="mailto:Arc-smallbusiness@mail.nasa.gov">Arc-smallbusiness@mail.nasa.gov</a></td>
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<td></td>
<td>Armstrong Flight Research Center</td>
<td>Robert Medina</td>
<td>661-276-3343</td>
<td><a href="mailto:Afrc-small-business-office@mail.nasa.gov">Afrc-small-business-office@mail.nasa.gov</a></td>
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<td></td>
<td>Glenn Research Center</td>
<td>Eunice Adams-Sipp</td>
<td>216-433-6644</td>
<td><a href="mailto:Grc-smallbusiness@mail.nasa.gov">Grc-smallbusiness@mail.nasa.gov</a></td>
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<td></td>
<td>Langley Research Center</td>
<td>Robert Betts</td>
<td>757-864-5717</td>
<td><a href="mailto:Robert.betts@nasa.gov">Robert.betts@nasa.gov</a></td>
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<tr>
<td></td>
<td>NASA Shared Services Center</td>
<td>Troy Miller</td>
<td>228-813-6558</td>
<td><a href="mailto:Nssc-smallbusiness@mail.nasa.gov">Nssc-smallbusiness@mail.nasa.gov</a></td>
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<td>Johnson Space Center</td>
<td>Robert E. Watts</td>
<td>281-244-5811</td>
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<tr>
<td></td>
<td>Kennedy Space Center</td>
<td>Joyce McDowell</td>
<td>321-867-3437</td>
<td><a href="mailto:Ksc-smallbusiness@mail.nasa.gov">Ksc-smallbusiness@mail.nasa.gov</a></td>
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<tr>
<td></td>
<td>Marshall Space Flight Center</td>
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<td><a href="mailto:Msfc-smallbusiness@mail.nasa.gov">Msfc-smallbusiness@mail.nasa.gov</a></td>
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<td></td>
<td>Stennis Space Center</td>
<td>Kay S. Doane</td>
<td>228-688-1720</td>
<td><a href="mailto:Ssc-smallbusiness@mail.nasa.gov">Ssc-smallbusiness@mail.nasa.gov</a></td>
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<td></td>
<td>Goddard Space Flight Center</td>
<td>Elizabeth Haase</td>
<td>301-286-3443</td>
<td><a href="mailto:Gsfc-smallbusiness@mail.nasa.gov">Gsfc-smallbusiness@mail.nasa.gov</a></td>
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<tr>
<td></td>
<td>Jet Propulsion Laboratory</td>
<td>Felicia Bell</td>
<td>818-393-8054</td>
<td><a href="mailto:smallbusiness.programsoffice@jpl.nasa.gov">smallbusiness.programsoffice@jpl.nasa.gov</a></td>
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Contact OSBP

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Web site: www.osbp.nasa.gov

NASA Vendor Database: https://vendors.nvdb.nasa.gov